

Message Text

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PAGE 01 STATE 140340
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15
/051 R

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APPROVED BY EB/OA/AVP:AJWHITE
EUR/NE:DGOODMAN
CAB:JDEEGAN

-----063926 030443Z /16

P 022120Z JUN 78
FM SECSTATE WASHDC
TO AMEMBASSY COPENHAGEN PRIORITY
AMEMBASSY OSLO PRIORITY
AMEMBASSY STOCKHOLM PRIORITY
INFO AMEMBASSY HELSINKI

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E.O. 11652: N/A

TAGS: EAIR, SW, DA

SUBJECT:CIVAIR: NORTHWEST AIRLINES AIR FARES

REF: COPENHAGEN 3398

1. NORTHWEST INFORMS DEPARTMENT THAT SAS PREPARED NOT
OBJECT TO NORTHWEST INTRODUCTION OF BUDGET FARE UNDER
FOLLOWING CONDITIONS:

QUOTE

1. ONLY BARGAIN FARES WITH PREPAYMENT AND LATER INFORMATION OF TRAVEL DATE AND NOT STANDBY TO BE APPLIED.
2. FARE ON EXPERIMENTAL BASIS AND PERIOD OF VALIDITY UP TO MARCH 31 1979 ONLY.

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3. FARE APPLICABLE BETWEEN NYC REPEAT NYC AND SCANDINAVIA ONLY.
4. THE PROPOSED PRICE LEVEL FROM NYC TO CPH/STO TO BE INCREASED WITH UP TO 35 DOLLARS TO GET ON LEVEL WITH THE LOWEST APPROVED FARE TO FRA.
5. THE FARE FROM SCANDINAVIA SHOULD NOT BE LOWER THAN THE DOLLAR FARE CONVERTED AT ACTUAL RATE.

6. ROUND TRIP TICKETS SHALL BE OFFERED AND THE PRICES FOR THESE SHOULD ALSO BE FILED AND PUBLISHED.

7. FARE ONLY APPLICABLE ON CARRIERS OPERATING DIRECT LINES BETWEEN NYC AND SCANDINAVIA. NEITHER INTERLINING

NOR ONLINE TRANSFERS SHOULD BE ALLOWED. THE FARE SHOULD THUS ONLY BE APPLICABLE ON A SO CALLED ONE-COUPON-BASIS.

8. THE WEEKLY CAPACITY TO BE LIMITED TO 15 PERCENT OF TOTAL OFFERED Y-CLASS SEATS ON THE ATLANTIC LEG BETWEEN USA AND SCANDINAVIA.

9. FARE ONLY COMBINABLE WITH DOMESTIC AND/OR INTER-SCANDINAVIA LOCAL FARES.
UNQUOTE

2. IN ADDITION, WE UNDERSTAND NORTHWEST HAS AMENDED ITS ORIGINAL FILING, REMOVING THE STANDBY FARE AND LIMITING THE BARGAIN FARE EX SCANDINAVIA TO ROUND-TRIP TRANSPORTATION ONLY.

3. ACTION REQUESTED: EMBASSIES REQUESTED CONFIRM NORTHWEST REFILING, REPORT STATUS OF GOC AND GOS ACTION ON AMENDED FILING. CHRISTOPHER

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Message Attributes

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